Dear ……….. We are interested in purchasing your products, please send us a detailed quote with the following information:

**Product**: *(Copie la descripción del producto que aparece en Alibaba, o describa lo que necesita si el producto es parecido y adjunte la ficha técnica de su producto.*

**Quantity**: 5,000 units *(O según corresponda al tipo de producto)*

**HS code**: Please give us.

**Packing**: Shipping will be done by sea / air, indicate us: *(Indicar según corresponda “Sea” o “Air”)*

- Quantity of total packages of the order.

- Measurements (Length x width x height).

- Weight of each package and total weight of the shipment.

- Packaging characteristics.

**Delivery conditions**: Quote in FOB port / airport origin conditions.

**Payment terms**: We will use Trade assurance. *(Recuerde que para usar esta forma de pago, el proveedor debe tener este distintivo en Alibaba, de lo contrario simplemente utilice “Payment Terms”.*

**Additional information**: Indicate any information that you consider convenient.

Thank you, we are waiting for your offer.

Best regards,